

Serving your success.



Company Presentation

Europapier Group

July 2007

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Europapier as an **internationally operating group** aspires to perform above industry standards in producing **long term sustainable profits**, thus creating value for its shareholders.

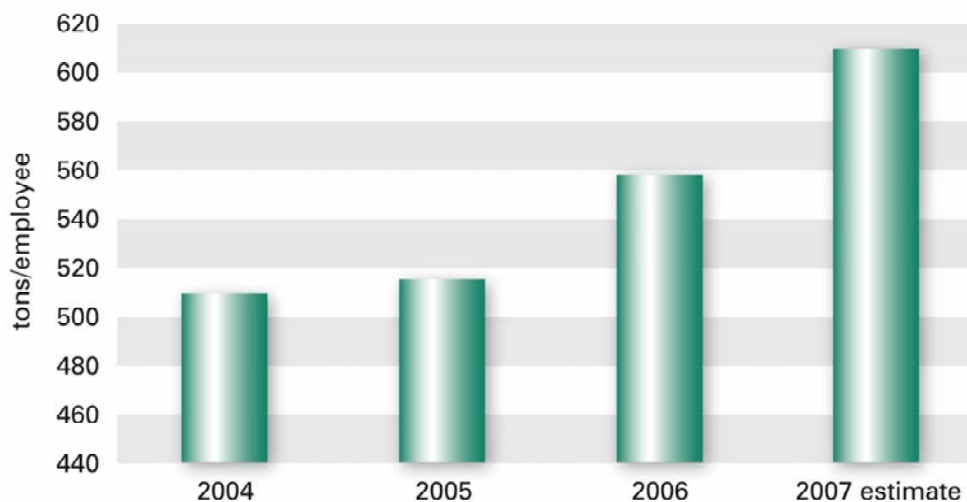
Europapier strives for **further expanding** its **number 1** market position as a **paper merchant** and for development of **related business** in Central Eastern Europe.

The **international Europapier Team** is committed to being the partner of choice for its **customers and suppliers**, offering a superior and **differentiated value proposition**.

Key Figures 2000 - 2007

Year	2000	2001	2002	2003	2004	2005	2006	2007 estimate
Tonnage ('000 tons)	263	267	290	322	408	409	429	475
Sales (mn EUR)	284	304	315	322	361	355	373	426
Employees	726	702	684	714	801	794	769	779

Productivity



- 2006** Austria: establishment of **eplus** (office supply company)
Bosnia: acquisition of **Hercegtisak d.o.o.**
- 2005** Austria: Separation of Europapier AG to holding functions (**Europapier International**) and operative business (**Europapier Austria**)
- 2004** Russia
- 2003** Poland: merger of Europapier Polska and Impap to **Europapier-Impap**
- 2002** Bulgaria
- 2001** Bosnia & Herzegovina
- 1998** Ukraine
- 1997** Romania
- 1996** Croatia
- 1995** Serbia & Montenegro
- 1994** Poland
- 1993** Slovenia and Czech Republic
- 1991** Hungary and Slovakia
- 1971** Establishment of Europapier in Austria

Our Market

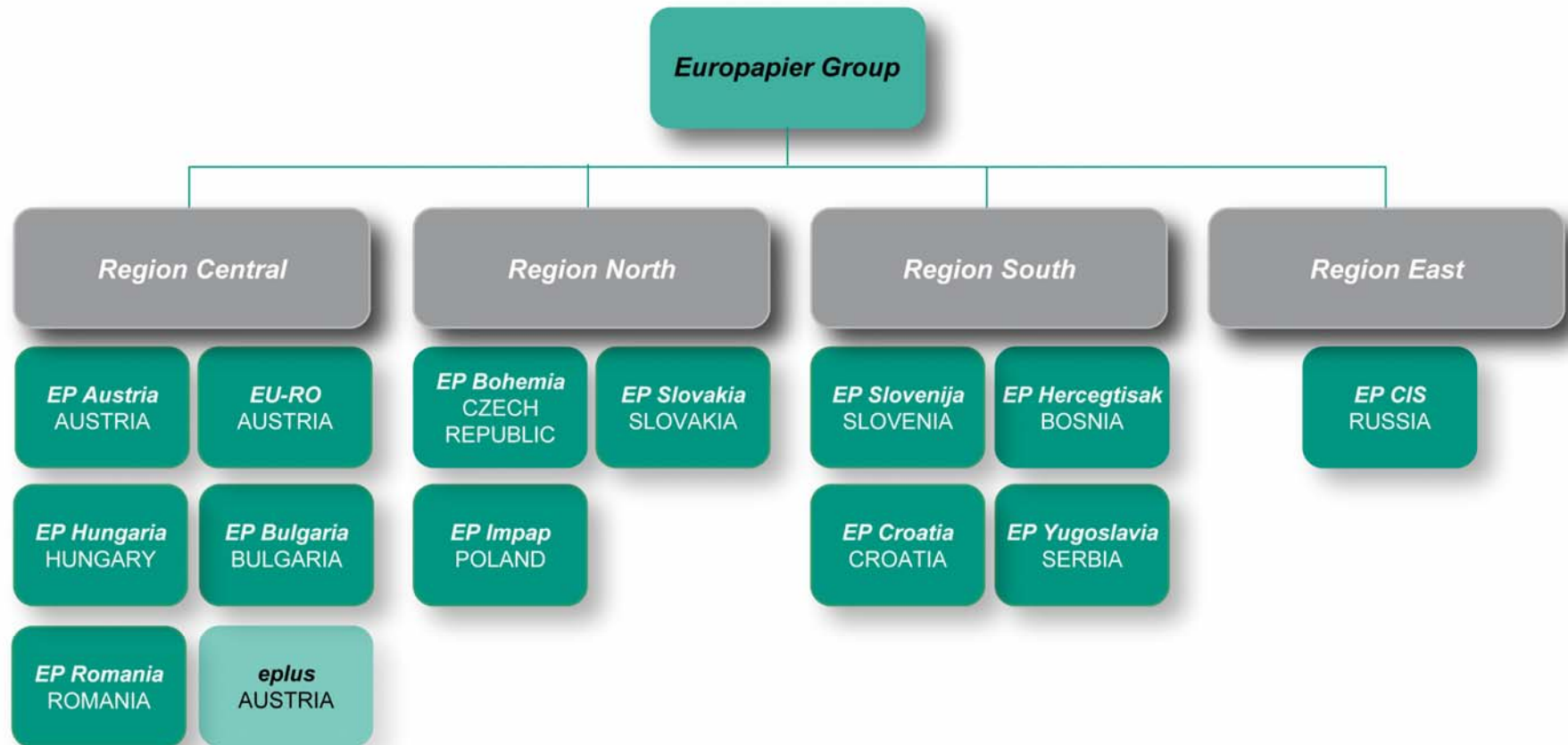
- Overall market of 319 million people
- Market leader in Austria and CEE
- 62 locations in 12 countries
- 29 warehouses with around 57.000 tons capacity



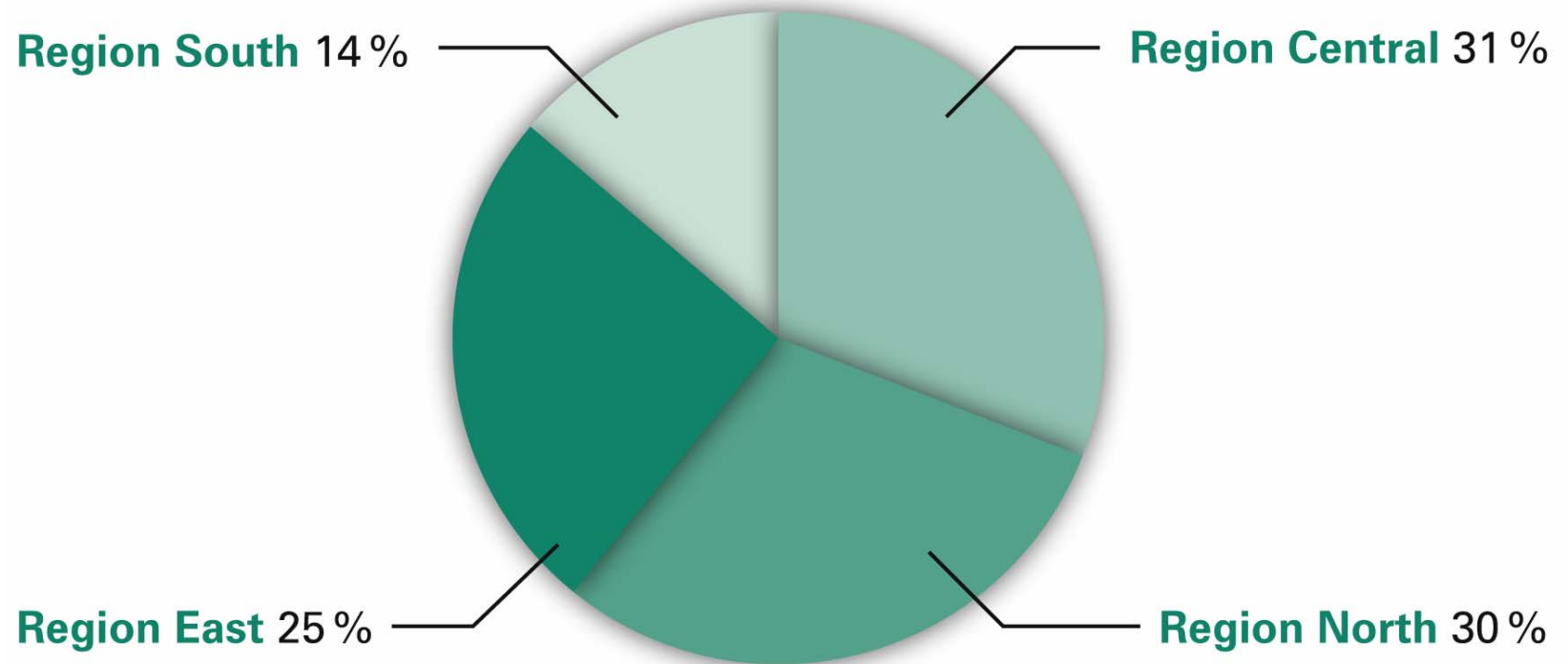
Business structure 2006



Europapier Regions and Countries



Tonnage per Region 2006

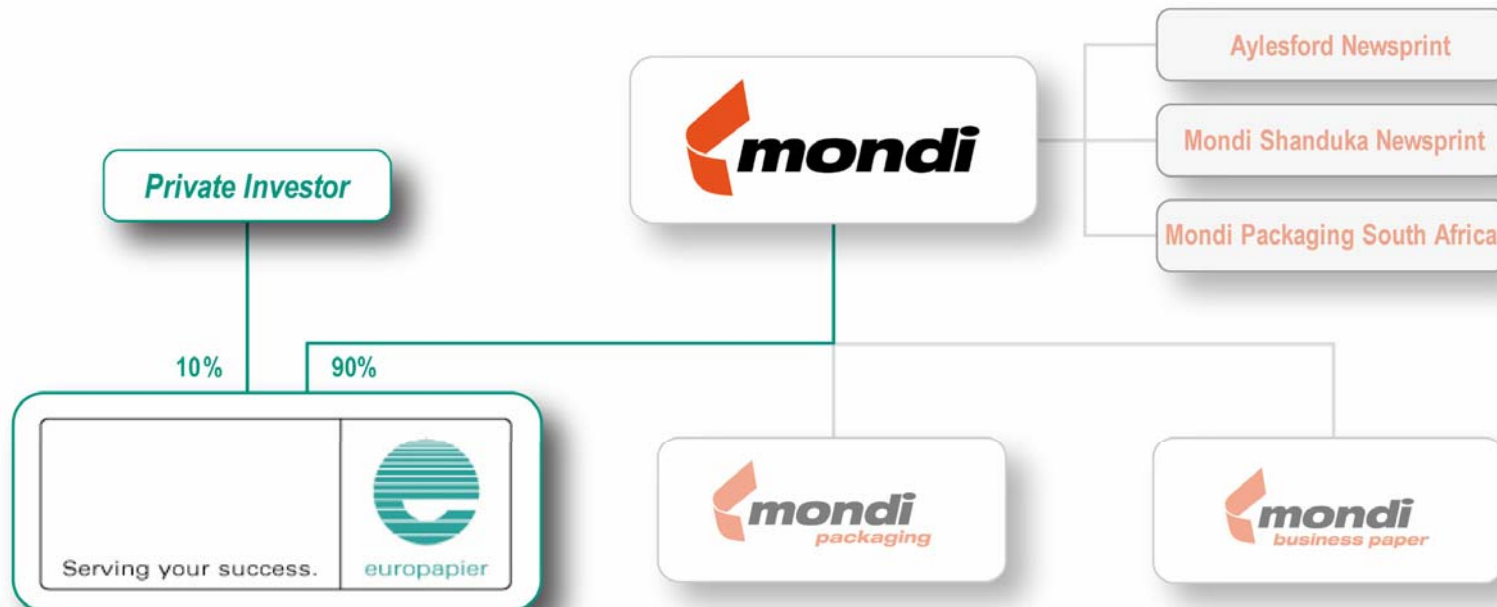


Shareholder Structure

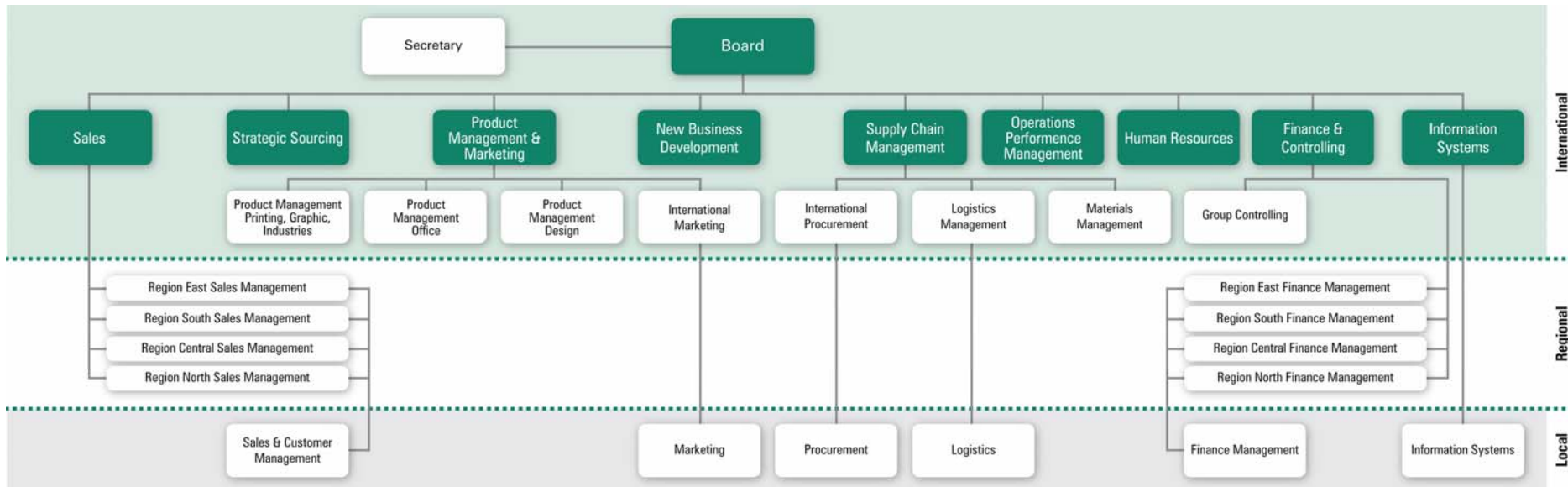
90 % of Europapier AG are owned by Mondi and the remaining 10% are owned by a private investor.

Mondi is a leading international paper and packaging group, listed at the London and Johannesburg stock exchange under a dual-listed company structure.

Europapier covers the paper merchant operations in Austria and Eastern Europe.



Organisational Chart



In co-operation with world-wide leading suppliers, we offer you a product range of over 5.000 products – clearly structured in our main target groups:

Printing, Graphic, Industries: 74% of group revenue

- Coated Papers
- Uncoated Papers
- Design Papers
- Chemical Papers
- Envelopes and Bags
- Packaging

Office: 26% of group revenue

- Office Papers
- Colour Laser Papers Cutsizes
- Labels
- Plotter Inkjet Papers

Printing, Graphic, Industries

High-end brands from our strategic partners ensure highest quality for our customers

UPM Finesse
UPM Fine



grupo Portucel Soporcel

BVS



Chorus *Lux*
Chorus *style*
Chorus *print*



Rives

Keaycolour

Opale



Our Strategic Partners

In order to provide the best products to meet our customers needs, we have implemented long-term strategic partnerships with leading manufacturers in Europe and overseas on the basis of mutual trust and cooperation

